

PEMCO Mutual Insurance commissioned this independent survey, conducted by Qualtrics, that asked Washington and Oregon residents questions about attitudes toward current Northwest issues. The sample size, 420 respondents in the Seattle Metro (King, Snohomish, Pierce Counties) region, 402 respondents in the Portland Metro (Multnomah, Marion, Clackamas, Washington Counties), and 383 respondents in the Spokane area (Spokane and Stevens Counties) yields an accuracy of +/- 5.0% respectively at the 95% confidence level. In other words, if this study were conducted 100 times, in 95 instances the data will not vary by more than the associated error range.

| Vehicle power                | Overall | Portland | Seattle | Spokane |
|------------------------------|---------|----------|---------|---------|
| Gasoline                     | 80%     | 78%      | 78%     | 85%     |
| Hybrid                       | 6%      | 7%       | 7%      | 3%      |
| Electricity                  | 4%      | 4%       | 5%      | 3%      |
| Diesel                       | 4%      | 3%       | 3%      | 4%      |
| Bio Fuel / Biodiesel         | 1%      | 1%       | 1%      | 1%      |
| Compressed Natural Gas (CNG) | 1%      | 1%       | 1%      | 0%      |
| Other                        | 4%      | 6%       | 3%      | 4%      |

#### Thinking about the vehicle you drive most often, is it powered by:

The next time you buy a vehicle for yourself – whether new or used – how likely are you to consider purchasing a vehicle that is a hybrid or powered by electricity?

| Likelihood to purchase | Overall | Portland | Seattle | Spokane |
|------------------------|---------|----------|---------|---------|
| Extremely likely       | 23%     | 23%      | 24%     | 23%     |
| Very likely            | 19%     | 18%      | 22%     | 18%     |
| Somewhat likely        | 25%     | 27%      | 28%     | 21%     |
| Not too likely         | 15%     | 14%      | 14%     | 19%     |
| Not at all likely      | 16%     | 18%      | 13%     | 19%     |



Whether you own an electric or hybrid vehicle now, or would consider purchasing one the next time you buy a vehicle, which one of these is the primary reason you have an interest in this type of vehicle?

| Reason for interest                      | Overall | Portland | Seattle | Spokane |
|--|---------|----------|---------|---------|
| Save money on gas                        | 44%     | 43%      | 44%     | 45%     |
| Reduce carbon emissions                  | 38%     | 43%      | 38%     | 33%     |
| Take advantage of tax credits            | 12%     | 11%      | 12%     | 13%     |
| Latest automotive design<br>improvements | 5%      | 2%       | 5%      | 8%      |
| Other                                    | 1%      | 1%       | 1%      | 1%      |

Which, if any, of these things would make you change your mind and become more likely to consider a hybrid or electric vehicle? Would you be more likely to consider one if:

| Motivators                      | Overall | Portland | Seattle | Spokane |
|---------------------------------|---------|----------|---------|---------|
| More charging stations          | 44%     | 43%      | 44%     | 45%     |
| Cost decrease by 5% or more     | 46%     | 39%      | 44%     | 44%     |
| Travel further on one charge    | 43%     | 42%      | 43%     | 52%     |
| Better tax incentives/subsidies | 33%     | 30%      | 31%     | 37%     |
| Improved the vehicle design     | 31%     | 28%      | 30%     | 34%     |
| Gas prices increase 5% or more  | 17%     | 18%      | 16%     | 16%     |
| Other (please explain)          | 21%     | 23%      | 24%     | 18%     |



Many car manufacturers are making pledges as to when all the vehicles they produce will be fully electric. Do you think there will be a day during your lifetime when all vehicles on the road are fully electric?

| Speculation | Overall | Portland | Seattle | Spokane |
|-------------|---------|----------|---------|---------|
| Yes         | 49.9%   | 45%      | 58%     | 46%     |
| No          | 50.1%   | 55%      | 42%     | 54%     |

### How far into the future do you predict that will be?

| Timeframe speculation | Overall | Portland | Seattle | Spokane |
|-----------------------|---------|----------|---------|---------|
| < 5 years             | 29%     | 25%      | 31%     | 29%     |
| 5 – 9                 | 30%     | 31%      | 25%     | 37%     |
| 10 - 14               | 21%     | 21%      | 25%     | 14%     |
| 15+                   | 20%     | 23%      | 18%     | 20%     |

How many years do you think it will be before these driverless vehicles are sold and allowed on a majority of city streets and state highways, even if a human operator is required so they can intervene if necessary?

| Speculation                | Overall | Portland | Seattle | Spokane |
|----------------------------|---------|----------|---------|---------|
| They are allowed now       | 20%     | 18%      | 22%     | 20%     |
| <1                         | 8%      | 6%       | 8%      | 9%      |
| 1 - 5                      | 19%     | 20%      | 20%     | 19%     |
| 5 - 9                      | 23%     | 24%      | 21%     | 24%     |
| 10 - 15                    | 12%     | 10%      | 13%     | 11%     |
| 15 - 20                    | 7%      | 7%       | 6%      | 7%      |
| 20+                        | 6%      | 8%       | 5%      | 5%      |
| They will never be allowed | 5%      | 6%       | 4%      | 6%      |



Right now, assuming price was not an issue and it was legal, how interested would you be in owning a driverless vehicle for your own use?

| Interest              | Overall | Portland | Seattle | Spokane |
|-----------------------|---------|----------|---------|---------|
| Extremely interested  | 14%     | 12%      | 15%     | 15%     |
| Very interested       | 15%     | 9%       | 18%     | 18%     |
| Somewhat interested   | 18%     | 22%      | 17%     | 17%     |
| Not too interested    | 18%     | 18%      | 19%     | 17%     |
| Not at all interested | 34%     | 39%      | 31%     | 33%     |

Right now, how concerned are you about the safety associated with sharing streets and roads with driverless vehicles?

| Concern              | Overall | Portland | Seattle | Spokane |
|----------------------|---------|----------|---------|---------|
| Extremely concerned  | 32%     | 34%      | 32%     | 29%     |
| Very concerned       | 28%     | 26%      | 27%     | 32%     |
| Somewhat concerned   | 27%     | 26%      | 28%     | 27%     |
| Not too concerned    | 9%      | 10%      | 9%      | 9%      |
| Not at all concerned | 3%      | 3%       | 4%      | 3%      |

#### Do you trust the technology in driverless vehicles?

| Trust | Overall | Portland | Seattle | Spokane |
|-------|---------|----------|---------|---------|
| Yes   | 33%     | 25%      | 39%     | 36%     |
| No    | 67%     | 75%      | 61%     | 64%     |



| Traffic congestion | Overall | Portland | Seattle | Spokane |
|--------------------|---------|----------|---------|---------|
| Yes                | 34%     | 30%      | 39%     | 34%     |
| No                 | 66%     | 70%      | 61%     | 66%     |

Do you think driverless vehicles will reduce traffic congestion?

Do you think driverless vehicles will reduce car crashes?

| Traffic congestion | Overall | Portland | Seattle | Spokane |
|--------------------|---------|----------|---------|---------|
| Yes                | 37%     | 31%      | 40%     | 41%     |
| No                 | 63%     | 69%      | 60%     | 59%     |

Assuming the goal was to provide the safest environment possible, do you think that we'd be better off if vehicle manufacturers invested more money in updating and improving safety features (like back-up cameras and warning sensors) or updating, improving, manufacturing and selling driverless vehicles?

| Concern                                      | Overall | Portland | Seattle | Spokane |
|--|---------|----------|---------|---------|
| update/improve<br>safety of existing<br>cars | 73%     | 77%      | 72%     | 75%     |
| update/improve<br>DVs                        | 17%     | 23%      | 28%     | 25%     |